

YOUNG HOU

Darden School of Business
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APPOINTMENT

Darden School of Business – University of Virginia, Charlottesville, VA 2021–present
Assistant Professor in Strategy, Ethics & Entrepreneurship

EDUCATION

Harvard Business School Boston, MA
Ph.D. in Business Administration, Strategy
Committee: Dennis A. Yao (Chair), Juan Alcacer, Jan Rivkin
Dissertation Title: The Interplay of Firm Positioning and Firm Resources

Harvard University Cambridge, MA
M.A. in Statistics, *AI, Causal Inference*

Dartmouth College Hanover, NH
A.B. in Economics, Engineering, *magna cum laude, High Honors*
Minor in Native American Studies

RESEARCH AND TEACHING INTERESTS

Research Interests: Competitive Strategy, Nonmarket Strategy, Corporate Strategy

Teaching Interests: Corporate Strategy, Core Strategy, Competitive Strategy, Nonmarket Strategy

RESEARCH

Publications:

Hou, Young and Yao, Dennis. “Pushed into a Crowd: Repositioning Costs, Resources, and Competition in the RTE Cereal Industry.” **Strategic Management Journal** 43, no. 1 (January 2022): 3-29. **Lead Article**

Hou, Young and Poliquin, Christopher. “The Effects of CEO Activism: Partisan Consumer Behavior and Its Duration.” Forthcoming at **Strategic Management Journal**

Selected working papers and projects:

Hou, Young. “Vertical Co-opetition: Incentives and Impact.” (*revise and resubmit*)

Poliquin, Christopher and Hou, Young. “The Value of Corporate Political Donations: Evidence from the Capitol Riot.” (*working paper*)

Eroglu, C.; Hofer, C.; Hofer, A.; Hou, Y. “Beyond Classical Inventory Theory: How National Culture Affects Inventory Turnover.” (*under review*)

Hou, Young and Poliquin, Christopher. "To Engage or Not to Engage in Social Activism." (*working paper*)

"Designing Self-regulation in the RTE Breakfast Cereal Industry." (*with Dennis Yao*)

"Employee Turned Entrepreneur: Where Do New Firms Compete?"

Other publications:

Hou, Young. "Statistical Analysis and Production Optimization of Vaccine Utilization in the United States with Logistic Regression, Markov Chain, and Linear Programming." Dartmouth College Rauner Special Collections Library, 2013

PAPER PRESENTATIONS

University of Utah Sundance Conference, 2022

Academy of Management Conference, 2022*

Nonmarket Strategy Brown Bag Series, 2022*

Alliance for Research on Corporate Sustainability, 2021

Sumantra Ghoshal Conference on Managerially Relevant Research, 2021*

Harvard Business School Strategy Doctoral Alumni Conference, 2020

Harvard Business School Strategy Unit Seminar, 2020

Consortium for Cooperation and Competition, 2020

Strategy and the Business Environment Conference, 2019

Harvard Business School Strategy Unit Brown Bag Series, 2019

Strategic Management Society Annual Meeting, 2018

* *presented by co-author*

TEACHING

STRAT 8285: Corporate Strategy, Darden School of Business

2nd-Year MBA elective course on corporate strategy

Spring 2022 (*Teaching rating: 5.0/5.0*)

STRAT 7400: Strategic Thinking and Action, Darden School of Business

1st-Year MBA required course on core strategy

Fall 2021, Fall 2022

ECON 970: Strategy, Competition, and Nonmarket Strategy, Harvard University

Recipient, Certificate of Distinction in Teaching

Spring 2018

HBS 1230: Corporate Strategy, Harvard Business School

Course Assistant for 2nd-Year MBA elective course on corporate strategy

Fall 2017

ACADEMIC SERVICE

Ad-hoc reviewer for: *Strategic Management Journal*, *Organization Science*

Reviewer for Academy of Management Conference

Reviewer for Strategic Management Society Annual Conference

Selection Committee for HBS Wyss Doctoral Mentoring Award

PROFESSIONAL EXPERIENCE

Fidelity Investments, Boston, MA

2012—2014

Principal Bond Trader—Fixed income derivatives trading with PnL responsibilities

FINRA Licenses: Series 7, 63