



# Richard A. Mayo Center 2024-25 Activity Report

## Guest Speakers

Mayo Center-Affiliated Thought Leaders  
Who Engaged with Students



>150

34

Private Equity

19

Traditional Asset  
Management

65

Real Estate

51

Venture Capital

### ● ● Nov 2024

University of Virginia Investing Conference  
Darden at Virginia Investing Competition  
Real Estate Conference

### ● ● Jan 2025

Internal Venture Capital Investment Competition  
Richmond Economic & Market Outlook

### ● ● Feb 2025

Charlottesville Economic & Market Outlook  
Washington D.C. Economic & Market Outlook

### ● ● March 2025

University of Virginia Venture Capital Conference

### ● ● May 2025

Conference on Financial Market Regulation

### ● ● Jun 2025

New York Financial Panel

### ● ● Ongoing

Venture Capital Learning Series  
VC/PE/RE Guest Speakers



## 12 Major Events

Headline Events that Engage  
Mayo Center Stakeholders

>250

## Alumni

Engaged through Mayo  
Center Events & Activities

## STUDENT SUPPORT & CAREER DEVELOPMENT

### Darden Capital Management

28 Full Time MBAs Manage  
6 Investment Portfolios for the  
Darden School Foundation,  
~\$30 million AUM

### Darden Executive Fund

12 Pro-Degree MBAs Manage  
1 Investment Portfolio for the  
Darden School Foundation,  
~\$130k AUM

### Mayo Center Clubs

Darden Capital Management  
Darden Executive Fund  
Darden Private Equity  
Entrepreneurs & Venture Capital  
Real Estate



## Pitches

Cornell Competition for Family Ownership  
Darden Virginia Investment Challenge  
UNC Real Estate Challenge  
UT-Austin Real Estate Challenge  
Venture Capital Investment Competition  
Wharton MBA Buyout Case Competition



## Trainings

Argus Training  
Berkshire Hathaway Meeting  
CFA Exam  
Onefinnet Training  
Pitchbook Training  
SNL Real Estate Tool  
Wall Street Oasis Training



## Job Treks

Fall DC Real Estate Trek  
Fall NYC Private Equity Trek  
Fall Week on Wall Street Trek  
Spring Richmond Real Estate Trek



## FACULTY & THOUGHT LEADERSHIP



### Research Grants

**20k**

Academic Workshops  
Case Writers  
Financial Data  
Research Assistants



### Ideas to Action

**7**

Thought Leadership  
Articles produced by Mayo  
Center leadership and  
affiliates.



### Research Papers

**10**

Papers in leading journals  
and publications produced  
by Mayo Center leadership  
and affiliates.



### Media Spotlights

**22**

Pieces of media, including  
podcasts, articles, news releases  
and more produced by Mayo  
Center leadership and affiliates.



Read Mayo Research



Read Mayo Media



## CURRICULUM & EXPERIENTIAL LEARNING



### Experiential Learning

Berkshire Hathaway Annual Meeting  
Darden Capital Management  
Darden Executive MBA Fund  
Darden Venture Fellows  
Due Diligence in Seed Funds  
Mayo Center Fellows



### Alumni Engagement

Conferences  
Economic & Market Outlook  
Global Networking Events  
NYC Financial Panel  
Real Estate Reception in DC  
Speaker Events



### Cases

**11**

Case studies to enhance  
learning for students in the  
classroom published by Mayo  
Center leadership and affiliates.



### Initiatives

Private Equity  
Real Estate  
Traditional Asset Management  
Venture Capital

