



Are you hiring or know somebody who is doing so? The Darden alumni below are seeking new roles. Please reach out to them directly if you can offer any assistance with their searches. Thank you for showing interest in the School's talent by registering for the [Darden Hiring Network](#) monthly email.

[The Armstrong Center for Alumni Career Services](#)

alumni careservices@darden.virginia.edu

+1-434-924-4876

Joel Weber ('10): Senior RevOps and enablement executive. Track record of establishing and scaling GTM operations functions for global teams – including successful IPO, now \$7B market cap. 15+ years of GTM leadership experience across multiple industries: SaaS (FinTech), technology services and public sector. Former strategy consultant in BCG's technology, media and telecommunications practice.

Desired Industry: SaaS, FinTech

Desired Function: Revenue Operations, Sales Enablement

Desired Location: U.S.

LinkedIn: <https://www.linkedin.com/in/joel-weber-8a467b4/>

Email Address: joel.p.weber@gmail.com

Graham Rives ('12): Accomplished finance executive with 20 years of experience in corporate strategy, finance and investment banking. Experienced in advising executive teams across a range of industries including industrials, building products and residential services. Known for driving revenue growth through innovative strategic advisory, cultivating high-value relationships and contributing to positive agency culture.

Desired Industry: All

Desired Function: Corporate Development, Strategic Finance, Investor Relations

Desired Location: Mid-Atlantic or Hybrid

LinkedIn: <https://www.linkedin.com/in/graham-rives-0b444454/>

Email Address: graham.rives@gmail.com

Joseph Hiller ('03): Skilled professional with background in FP&A management, financial and data analysis and investment banking. Industry background includes real estate, financial services, wealth management, technology & IT, energy and nonprofits. Areas of expertise include corporate finance, accounting, financial modeling, budgeting and forecasting, mergers & acquisitions, capital formation, equity research and valuations.

Desired Industry: Real Estate, Technology, Energy, Manufacturing, Retail, Financial Services

Desired Function: FP&A Management, Finance & Accounting, VP - Finance, CFO, Consulting

Desired Location: Denver, CO or Remote

LinkedIn: <https://www.linkedin.com/in/jdhillier/>

Email Address: josephhillier303@gmail.com

Hannah Ham ('20): Sales operations and strategy leader with experience managing large budgets and cost savings. Skilled in process optimization, cross-functional collaboration and data analysis. Proven track record driving sales strategy and adoption. Background includes tech operations, investment banking and leading fundraising initiatives for impactful non-profits.

Desired Industry:

Desired Function:

Desired Location: Las Vegas, NV

LinkedIn: <http://www.linkedin.com/in/hannah-hurmence>

Email Address: hehurmen@gmail.com



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