



Are you hiring or know somebody who is doing so? The Darden alumni below are seeking new roles. Please reach out to them directly if you can offer any assistance with their searches. Thank you for showing interest in the School's talent by registering for the [Darden Hiring Network](#) monthly email.

The Armstrong Center for Alumni Career Services  
[alumni careservices@darden.virginia.edu](mailto:alumni careservices@darden.virginia.edu)  
+1-434-924-4876

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**Hannah Ham ('20):** Sales operations and strategy leader with experience managing large budgets and cost savings. Skilled in process optimization, cross-functional collaboration and data analysis. Proven track record driving sales strategy and adoption. Background includes tech operations, investment banking and leading fundraising initiatives for impactful non-profits.

**Desired Industry:**

**Desired Function:**

**Desired Location:** Las Vegas, NV

**LinkedIn:** <https://www.linkedin.com/in/hannah-hurmence>

**Email Address:** [hehurmen@gmail.com](mailto:hehurmen@gmail.com)

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**Joseph Hiller ('03):** Skilled professional with background in FP&A management, financial and data analysis and investment banking. Industry background includes real estate, financial services, wealth management, technology & IT, energy and nonprofits. Areas of expertise include corporate finance, accounting, financial modeling, budgeting and forecasting, mergers & acquisitions, capital formation, equity research and valuations.

**Desired Industry:** Real Estate, Technology, Energy, Manufacturing, Retail, Financial Services

**Desired Function:** FP&A Management, Finance & Accounting, VP - Finance, CFO, Consulting

**Desired Location:** Denver, CO or Remote

**LinkedIn:** <https://www.linkedin.com/in/jdhiller/>

**Email Address:** [josephhiller303@gmail.com](mailto:josephhiller303@gmail.com)

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**Graham Rives ('12):** Accomplished finance executive with 20 years of experience in corporate strategy, finance and investment banking. Experienced in advising executive teams across a range of industries including industrials, building products and residential services. Known for driving revenue growth through innovative strategic advisory, cultivating high-value relationships and contributing to positive agency culture.

**Desired Industry:** All

**Desired Function:** Corporate Development, Strategic Finance, Investor Relations

**Desired Location:** Mid-Atlantic or Hybrid

**LinkedIn:** <https://www.linkedin.com/in/graham-rives-0b444454/>

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**Joel Weber ('10):** Senior RevOps and Enablement executive. Track record of establishing and scaling GTM operations functions for global teams – including successful IPO, now \$7B market cap. 15+ years of GTM leadership experience across multiple industries: SaaS (FinTech), technology services and public sector. Former strategy consultant in BCG's technology, media and telecommunications practice.

**Desired Industry:** SaaS, FinTech

**Desired Function:** Revenue Operations, Sales Enablement

**Desired Location:** U.S.

**LinkedIn:** <https://www.linkedin.com/in/joel-weber-8a467b4/>

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**Alexander Lowman ('21):** Strategic finance professional with 6+ years of experience in financial planning, corporate strategy and data analytics. Skilled in building financial models/forecasts, performing scenario analysis and delivering actionable insights to drive business decisions. Proficient in leveraging advanced analytics tools to enhance transparency, performance and decision-making.

**Desired Industry:**

**Desired Function:** Finance or Strategy

**Desired Location:** Richmond, VA or Remote

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**Martin Limpenny ('00):** Private markets investor sourcing, structuring and executing complex transactions across the capital structure. Track record of success working with leading institutions across private credit, thematic investments, stressed credit and restructurings. Working with management teams and investors to deliver value in various sectors through newly adopted strategies and creating investment platforms.

**Desired Industry:** Asset Management - Credit and Alternatives

**Desired Function:** Investor

**Desired Location:** London/NYC

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**Rachel Kim ('21):** Rachel has a background in financial and professional services as well as nonprofits, most recently in executive management at Chase. She is a skilled marketer and program manager who understands the big picture but isn't afraid to roll up her sleeves and dive into the details.

**Desired Industry:** Financial Services (but flexible)

**Desired Function:** Product Marketing, Program Management, Chief of Staff

**Desired Location:** New York, NY

**LinkedIn:** <https://www.linkedin.com/in/rachelmkim/>

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