



Hello from Darden,

Are you hiring or know somebody who is doing so? The Darden alumni below are seeking new roles. As you well know, Darden produces leaders who are well-rounded, collaborative and ready to make an impact. Please reach out to them directly.

Thank you for showing interest in the School's talent by registering for the [Darden Hiring Network](#).

Best wishes,

[The Armstrong Center for Alumni Career Services](#)  
[alumnicareerservices@darden.virginia.edu](mailto:alumnicareerservices@darden.virginia.edu)

+1-434-924-4876

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**Patrick Clifton ('12):** Patrick has worked at the intersection of music and technology for over 25 years. As well as experience living through music's digital transformation, he spent ten years at Amazon, eventually leading their audio streaming and music businesses in the UK. He now consults for music and tech clients.

**Desired Industry:** Music, Entertainment, Technology

**Desired Function:** Senior Leader

**Desired Location:** UK/EU

**LinkedIn:** <https://www.linkedin.com/in/patrickclifton/>

**Email Address:** [patrick.clifton@gmail.com](mailto:patrick.clifton@gmail.com)

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**Jordan Gates ('19):** Manufacturing and service general manager looking to pivot to a role closer to customer impact. P&L oversight and continuous improvement implementation experience in turnaround and high-growth environments.

**Desired Industry:** Manufacturing or Specialty Chemical

**Desired Function:** General Management or Sales

**Desired Location:** Mid-Atlantic

**LinkedIn:** <https://www.linkedin.com/in/jordan-gates-637a73110/>

**Email Address:** [jordan.gates1808@gmail.com](mailto:jordan.gates1808@gmail.com)

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**Filipp Gorelik ('12):** My expertise and passion are marketing, brand building and data analytics for high volume consumer products. With experience at Ford Motor Co. and Polaris, I am adept at creating strategies that boost sales, improve customer experience and bring teams together for lasting impact.

**Desired Industry:** Anything B2C: CPG, Tech, Auto, Travel, etc.

**Desired Function:** Marketing/Consumer Insights

**Desired Location:** Twin Cities or remote (travel OK, relo isn't)

**LinkedIn:** <https://www.linkedin.com/in/filipp-gorelik/>

**Email Address:** [filipp.gorelik@gmail.com](mailto:filipp.gorelik@gmail.com)

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**Charles Joplin ('01):** Experienced investment banker and veterinarian with a unique understanding of finance and health care. Advised \$6.8B in health care transactions at JP Morgan, worked for 6 years as a veterinarian and assessed veterinary businesses for buy-side diligence. Successfully built a \$330,000 eCommerce business. Foundational leadership skills acquired as a Naval officer.

**Desired Industry:** Finance

**Desired Function:** Veterinary Practice Finance Specialist

**Desired Location:** Southeast

**LinkedIn:** <https://www.linkedin.com/in/chadjoplin/>

**Email Address:** [Joplinc01@GMail.com](mailto:Joplinc01@GMail.com)

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**Matthew Miller ('21):** Matt Miller is a strategy and operations leader who is looking to contribute to a software-focused organization in a product or strategy role. He brings experience with market strategy, end-to-end product development, executive-level communications and data analysis (SQL fluent) from his time with BCG, startups, the health care data industry and the U.S. Marine Corps.

**Desired Industry:** Tech

**Desired Function:** Product, Strategy

**Desired Location:** Minneapolis, MN or Remote

**LinkedIn:** <https://www.linkedin.com/in/millerm21/>

**Email Address:** [miller6m@gmail.com](mailto:miller6m@gmail.com)

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**Scott Williams ('12):** Marketing and product management executive seeking director/VP role in greater Atlanta. Expertise in cross-functional leadership and revenue management. Passionate about solving complex problems and driving growth through strategic initiatives. Thrives in mid-sized companies, balancing strategic ideation with hands-on execution. Skilled in market sizing, customer segmentation and business process improvement.

**Desired Industry:** Open to New Sectors

**Desired Function:** Product Management, Marketing, Pricing Strategy, Revenue Management

**Desired Location:** Atlanta or Remote

**LinkedIn:** <https://www.linkedin.com/in/scott-taylor-williams/>

**Email Address:** [scott.taylor.williams@gmail.com](mailto:scott.taylor.williams@gmail.com)

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**Baker Woods ('15):** Data-driven AI/ML, compute/storage and cloud infrastructure PM with a history of launching multi-billion-dollar services through in-depth customer/market research, effective GTM planning and execution of agile development. Best known for cross-organizational skills leading to a 32% annual growth rate and \$96 million annual savings for Google Compute Engine.

**Desired Industry:** Enterprise Software/Infrastructure

**Desired Function:** Product Management

**Desired Location:** Seattle, WA

**LinkedIn:** <http://www.linkedin.com/in/bakerwoods/>

**Email Address:** [bakerhwoods@gmail.com](mailto:bakerhwoods@gmail.com)

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**Alexandra Medack ('20):** With work experience in 10+ countries, I advise travel and transportation clients—from Fortune 100 companies to pre-IPO “unicorn” start-ups and investors—on go-to-market strategy, customer experience and business-building as a senior engagement manager at McKinsey & Company. I love leading teams, building deep relationships and tackling complex challenges.

**Desired Industry:**

**Desired Function:**

**Desired Location:** Washington, DC Metro/DMV area

**LinkedIn:** <https://www.linkedin.com/in/alexandramedack/>

**Email Address:** [amedack@gmail.com](mailto:amedack@gmail.com)

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**Angus MacIntyre ('21):** I am an experienced strategy professional passionate about solving complex problems through cross-functional stakeholder alignment. I have an extensive background in strategy, private equity and program management across industries and am enthusiastic about building top-performing teams and winning cultures. I look forward to connecting with you!

**Desired Industry:** Sports, Media, Tech

**Desired Function:** Strategy, Business Development, Corporate Development

**Desired Location:** Washington, DC Metro

**LinkedIn:** <https://www.linkedin.com/in/alecangusmacintyre/>

**Email Address:** [aamacintyre@gmail.com](mailto:aamacintyre@gmail.com)

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**Todd Kelly ('86):** With 20 years of strategic and hands-on experience designing, leading and growing successful omnichannel digital businesses for both established and formative brands, I possess the skills and leadership to drive superior business growth.

**Desired Industry:** eCommerce

**Desired Function:** Leadership role in managing an e-commerce business

**Desired Location:** Greater NYC and Remote

**LinkedIn:** <https://www.linkedin.com/in/toddjpkelly/>

**Email Address:** [tjpk@mac.com](mailto:tjpk@mac.com)

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**Corinne Iannitto ('21):** 2021 MSBA grad seeking a role in strategy, product marketing or merchandising, targeting retail (outdoor recreation preferred), eCommerce or digital marketing companies. Located in Denver (preferred hybrid or remote). 9+ years' experience, most recently business insights manager, responsible for building reports and creating data insights that supported strategic growth initiatives.

**Desired Industry:** Retail (Outdoor Recreation, Home), eCommerce,

Digital Marketing

**Desired Function:** Strategy, Merchandising, Product Marketing, Product Management

**Desired Location:** Denver, CO

**LinkedIn:** <https://www.linkedin.com/in/corinne-iannitto/>

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